

Careers at McCart

The McCart Group is seeking a full-time **Property & Casualty Account Executive** looking to transition into production and sales.

Company Profile

The McCart Group is a leading risk management and insurance brokerage in the southeast, headquartered in Duluth, GA. For more than 40 years, The McCart Group has been solving complex risk management and insurance problems for public and private companies. Our clients include a variety of manufacturing, distribution and service companies. As one of the largest independent brokers in Georgia, we are seeking an experienced P&C Account Executive to add to our growing team.

Responsibilities Include:

The McCart Group has an exclusive alliance with a major Fortune 500 company that will provide many leads and sales opportunities. This person will be assigned to work with this company and their production team, providing the technical expertise for workers' compensation programs, in addition to commercial property & casualty opportunities.

You must have the desire to create and develop strong business relationships, as well as the expertise to deliver risk management solutions. **(If you do not have a valid State of Georgia Property & Casualty license, DO NOT APPLY FOR THIS POSITION; it is illegal to be paid for selling insurance without this license.)**

Minimum Job Qualifications and Requirements:

- Minimum 5 years of property & casualty experience
- Valid Georgia P&C license (if you do not have a valid State of Georgia Property & Casualty license, please do not apply; license required)
- Professional appearance and verbal skills required
- Strong written communication and organization skills. Multilingual ability is a plus
- Effective presentation and negotiation skills
- Multi-tasking ability, flexibility in working with different personalities
- Ability to operate in a team-oriented environment
- Professional Designation(s) and Continuing Education a plus

To Apply for This Position:

Qualified candidates should submit resume and cover letter to Phillip Crone at phillip.crone@mccart.com.
